

2024

NORTH AMERICAN INSURANCE SERVICES AGENT CONFERENCE

Insuring Tomorrow: Navigating Innovation, Empowering Agents

DAY 0- JULY 14

Time:

- 6:00 pm-9:00pm

Evening event:

- **VIP Cocktail Reception, Party, and Dinner:** Sidecar Social
 - Sponsored by **VIP** Sponsor Allstate



DAY 1- JULY 15

Morning Sessions:

- 8:00 am-9:00 am
 - **Breakfast: Meet & Greet**
 - Please collect your badge at the NAIS check-in table
 - Hosted by Tony Merwin
- 9:00 am-9:45 am
 - **State of the company**
 - Presented by Andy Dastur
- 9:45 am-10:15 am
 - **VIP Sponsor Roundtable:** 3 Best Tips for Agents to Get Ready for the Selling Season
 - Presented by Andy Dastur, Tony Merwin & **VIP** sponsors
- 10:15 am-10:45 am
 - **Sales Leader Presentation:** CRM Best Practices & AI
 - Presented by Jacquie & Brandon Walter
- 10:45 am-11:15 am
 - **VIP Sponsor Presentation:** Everything you need to know about ACA Alternatives
 - Presented by Jacob Brown
- 11:15 am-11:45 am
 - **Sales Leader Presentation:** Keys to Success
 - Presented by Lynne Timm

Lunch

- 11:45 am-12:45 pm
 - **VIP** Sponsored by USA Health Plans

Afternoon Sessions:

- 12:45 pm-1:15 pm
 - **VIP Sponsor Presentation:** Allstate health U65, Medicare, and Group
 - Presented by Chaz James
- 1:15 pm-1:45 pm
 - **Sales Leader Presentation:** ACA Stacking roundtable discussion
 - Presented by Kris George

SPEAKERS



Tony Merwin
Emcee



Andy Dastur
NAIS President



Jacquie & Brandon Walter
Translating Insurance



Jacob Brown
CEO of USA Health Plans



Lynne Timm
Under 65 Expert



Chaz James
Allstate Health



Kris George
ACA Expert



July 15-16, 2024



Frisco, TX

[Register Now](#)

2024

NORTH AMERICAN INSURANCE SERVICES AGENT CONFERENCE

Insuring Tomorrow: Navigating Innovation, Empowering Agents

DAY 1- JULY 15

SPEAKERS

- 1:45 pm-2:15 pm
 - 2:15 pm-2:45 pm
 - 2:45 pm-3:15 pm
 - 3:15 pm-4:00 pm
 - 4:00 pm-4:30 pm
 - 4:30 pm-5:30 pm
 - 4:30 pm-6:30 pm
 - 6:30 pm-8:30 pm
- Afternoon Sessions**
- **VIP Sponsor Presentation: Competing with Data**
 - Presented by Mike & Aaron Hail
 - **Sales Leader Presentation: Communication Hacks - Using Soft Skills to elevate your business**
 - Presented by Malia Rogers
- Break**
- Mental Break and Meditation
 - Hosted by Ayako DeRuby
- Afternoon Sessions**
- **VIP Sponsor Presentation: The Ultimate Medicare platform from Spark**
 - Presented by Henry Figueroa
 - **Sales Leader Presentation: The future of LTC and the future is now**
 - Presented by Mark Goldberg
- Evening**
- **VIP Activity: Star Tour**
 - Sponsored by VIP Sponsor Data Decisions
 - **Cocktail Hour: Smooth Jazz entertainment by Randy Sloan**
 - Sponsored by VIP Sponsor Wellabe
 - **Dinner:**
 - Sponsored by VIP Sponsor Spark



Mike Hail
Hail Financial Group



Aaron Hail
Hail Financial Group



Malia Rogers
MediGap Pros



Ayoko DeRuby
Yoga Instructor



Henry Figueroa
Spark Advisors



Mark Goldberg
LTC expert



Randy Sloan
Smooth Jazz Guitarist

VIP information about the Star Tour.

- Your hosts for this event will be Todd Ulmen, VP of NAIS, and Jody Hinkle, Chief Ambassador. Please make your way to the NAIS check-in table at 4:30 pm. Todd & Jody will then escort you to the private Star tour!



July 15-16, 2024



Frisco, TX

[Register Now](#)

2024

NORTH AMERICAN INSURANCE SERVICES AGENT CONFERENCE

Insuring Tomorrow: Navigating Innovation, Empowering Agents

DAY 2- JULY 16

SPEAKERS

- 8:00 am-9:00 am
 - 9:00 am-9:45 am
 - 9:45 am-10:15 am
 - 10:15 am-10:45 am
 - 10:45 am-11:15 am
 - 11:15 am-11:45 am
 - 11:45 am-12:15 pm
 - 12:15 pm-12:45pm
 - 12:45 pm-1:30 pm
 - 1:30 pm-3:30 pm
- Morning Sessions:**
- Breakfast: Meet & Greet**
 - Hosted by Tony Merwin
 - A word from our Chairman, Exhibitor Introduction, Raffles, and Awards**
 - Presented by Andy Dastur and Gene Woznicki
 - VIP Sponsor Presentation:** Short Term Medical plans with PIVOT
 - Presented by Robin Depenbrock
 - Sales Leader Presentation:** Exploring the Inflation Reduction Act and its Impact on your business
 - Presented by Sarah Christy
 - VIP Sponsor Presentation:** Supplementing your Medicare health plans with Wellabe
 - Presented by Mike Gattorna
 - Sales Leader Presentation:** Build a Business, not a Book
 - Presented by Rebecca Davis
 - Sales Leader Presentation:** Community Marketing with Live Demo
 - Presented by Stephen Weinberger
 - Sponsored by VIP Sponsor NAIS Store
 - Key Note Presenter:** Beyond Handshakes: Strategic Networking in the Digital Age
 - Presented by former Dallas Cowboys player - Richard Ash
- Lunch**
- VIP Sponsored by PIVOT
- Afternoon Event:**
- VIP Reception:** 5 Star and Top Producer award recognition ceremony at Cowboys Club
 - Hosted by Gene and Christy Woznicki



Tony Merwin
Emcee



Andy Dastur
NAIS President



Gene Woznicki
Founder of NAIS



Robin Depenbrock
Pivot



Sarah Christy
Agent Pipeline



Mike Gattorna
Wellabe



Rebecca Davis
Kannonball Insurance Solutions LLC



Stephen Weinberger
Under 65 expert



Richard Ash
Former Dallas Cowboy player



July 15-16, 2024



Frisco, TX

[Register Now](#)