



Addendum to Producer Agreement for Short Term Medical Plans, Limited Benefit Plans, Latitude Plans, and Dental Plans

This Addendum to the Producer Agreement identifies (1) the product that the Producer is authorized to solicit and procure applications; and (2) the commission schedule applicable to such product. Pivot Health Holdings, LLC and Producer each agrees that this Compensation Schedule is subject to all of the terms and conditions of the Producer Agreement and shall be made part of and attached thereto.

Effective Date: 05/15/2022

Short Term Medical Plans & Bridge to Medicare	
All States *	20%
*Except DE/IA/IN/KS/MI/MN/MS/ND/NE/NH/OH/TN/VA	
IA/IN/MI/MS/ND/NE/TN	16%
DE/NH/OH/VA	15%
MN	12%
KS	13%

Fixed Benefit Medical Plans			
All States*	First Year - 30%	Second Year - 8%	Third Plus Renewal Years – 5%
*Except KS			
Kansas	First Year - 23%	Second Year - 2%	Third Plus Renewal Years – 1%

Latitude	
First Year - 48%	Renewal Years - 5%

Renaissance Dental
12%

Commission is based on collected premium, less applicable fees except to the extent any of the forgoing are required by the state.

The maximum commission percentage payable hereunder, will be adjusted as required by applicable state law.

Commission percentages shown in this Compensation Schedule shall be reduced by any commission(s)/fee(s) paid to Producer and/or any Sub-producer.

Producer shall not be entitled to any compensation for services of any kind rendered to or for Company by Producer, agents, or employees of Producer except as enumerated in this Compensation Schedule.