COMPENSATION/PRODUCT SCHEDULE MUTUAL OF OMAHA INSURANCE COMPANY MEDICARE SUPPLEMENT

This Compensation/Product Schedule (this "Schedule") is part of your agreement or contract with Company ("Agreement") and is effective on the later to occur of: (1) the date this Schedule was first approved by an Authorized Representative, (2) the effective date of the Agreement, or (3) the effective date assigned by Company for the latest approved transmittal sheet, for Company's Medicare Supplement product (the "Product"), as submitted by your Master General Agency. In no event does this Schedule apply to persons with Special Agent Contracts. Terms not otherwise defined in this Schedule shall have the meaning set forth in the Agreement.

A. COMMISSION

The Company shall use the following rates for policies issued on applications produced by you or, if applicable, other persons in your down line distribution who submit Product applications that designate you. Your rate for each policy will be reduced by any rates the Company has assigned to other persons in your down line distribution for such policy, if any. In no event shall the rate credited to you and your down line distribution for each policy exceed the rate provided on this Schedule.

Authorize Affiliate Company: Mutual of Omaha Insurance Company
 Application and Premium Submitted to: Mutual of Omaha Insurance Company
 Commission paid by: Mutual of Omaha Insurance Company

POLICY FORM: MM20, MM21, MM22, MM23, MM24, MM25, MM30, MM34, MM35, MM36 and State Equivalents and State Special Plans

Alaska,	Under Age 65	Age 65+					
Hawaii	All	1	Policy Years	•			
All Plans Except Plans	Policy Years	1 - 6	7 - 10	11+			
High Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)						
Commission Rate	0.0% 23.0% 9.5% 0.09						
		•	Company Replacements nrollment, Underwritten)				
Commission Rate	0.0%	20.7%	8.55%	0.0%			
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)						
Commission Rate	0.0%	1.0%	0.0%	0.0%			

Alaska, Hawaii	Under Age 65	Age 65+					
Hawaii	All	rolley rears					
	Policy Years	1 - 6	7 - 10	11+			
Plans High Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements						
	(Open Enrollment, Underwritten)						
Commission Rate	0.0%	27.0%	9.5%	0.0%			
		iate Compan n Enrollmer	•				
Commission Rate	0.0%	24.3%	8.55%	0.0%			
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)						
Commission Rate	0.0%	1.0%	0.0%	0.0%			

Arizona	Under Age 65		Ages 65 - 80				Ages 81+			
All Plans Except Plans High	All		Policy Years				Policy	Years		
Deductible F & High	Policy Years	1	2 -6	7 - 10	11+	1	2 -6	7 - 10	11+	
Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Und									
Commission Rate	0.0%	23.0%	23.0%	5.5%	0.0%	11.5%	11.5%	2.75%	0.0%	
		Affiliat	te Company	Replacemer	nts (Open E	nrollment,	Underwritt	ten)		
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%	10.35%	10.35%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)								e)	
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

Arizona	Under Age 65		Ages 65 - 80				Ages 81+			
	All Policy	Folicy rears				Policy Years				
Plans High Deductible F & High Deductible G & Plan N	Years	1	2 -6	7 - 10	11+	1	2 -6	7 - 10	11+	
	New Business, Internal & External Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	27.0%	27.0%	5.5%	0.0%	13.5%	13.5%	2.75%	0.0%	
		Affiliat	te Company	Replacemer	nts (Open E	nrollment,	Underwritt	ten)		
Commission Rate	0.0%	24.3%	24.3%	4.95%	0.0%	12.15%	12.15%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)									
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

Arkansas	U	nder Age 65	- Plan A On	ly*		Ages 6	65 - 74	
All Plans Except Plans High		Policy	Years			Policy	Years	
Deductible F & High	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+
Deductible G & Plan N		Ne	ew Business	(Open Enr	ollment, Ur	derwritten)	
Commission Rate	0.25%	0.25%	0.0%	0.0%	21.0%	21.0%	5.5%	0.0%
		Internal & E	xternal Repl	acements (Open Enrol	lment, Und	erwritten)	
Commission Rate	0.25%	0.25%	0.0%	0.0%	18.5%	18.5%	5.5%	0.0%
		Affiliate Co	mpany Repl	acements (C	Open Enroll	ment, Unde	erwritten)	
Commission Rate	0.225%	0.225%	0.0%	0.0%	18.9%	18.9%	4.95%	0.0%
		New Busin	ess, Interna	•		npany Repl	acements	
		1	1	(Guarante	ed Issue)	1	1	
Commission Rate	0.25%	0.25%	0.0%	0.0%	0.25%	0.25%	0.0%	0.0%
		Ages	s 75+					
		Policy	Years					
	1	2 - 6	7 - 10	11+				
		New B	usiness					
	(Ope	n Enrollmer	nt, Underwr	itten)				
Commission Rate	10.5%	10.5%	2.75%	0.0%				
	Inte	ernal, Externa	al Replacem	ents				
	(Ope	n Enrollmer	nt, Underwr	itten)				
Commission Rate	9.25%	9.25%	2.75%	0.0%				
	Affi	liate Compar	y Replacem	ents				
	(Ope	n Enrollmer	nt, Underwr	itten)				
Commission Rate	9.45%	9.45%	2.475%	0.0%				
	New Bus	iness, Intern						
		Company R	eplacements	;				
		(Guarante	ed Issue)					
Commission Rate	0.25%	0.25%	0.0%	0.0%				
*All Other Plans are paid 0%	commission	to under age	65					

Arkansas		Under	Age 65			Ages 6	65 - 74				
		Policy	Years			Policy	Years				
Plans High Deductible F & High Deductible G & Plan N	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+			
I light beddetible & a right t		Ne	ew Business	(Open Enr	ollment, Ur	nderwritten)				
Commission Rate	0.0%	0.0%	0.0%	0.0%	25.0%	25.0%	5.5%	0.0%			
		Internal & E	xternal Repl	acements (Open Enrol	lment, Und	erwritten)				
Commission Rate	0.0%	0.0%	0.0%	0.0%	22.5%	22.5%	5.5%	0.0%			
		Affiliate Co	mpany Repl	acements (C	pen Enroll	ment, Unde	erwritten)				
Commission Rate	0.0%	0.0%	0.0%	0.0%	20.25%	20.25%	4.95%	0.0%			
		New Business, Internal, External & Affiliate Company Replacements									
				(Guarantee	ed Issue)	,	1	,			
Commission Rate	0.0%	0.0%	0.0%	0.0%	0.25%	0.25%	0.0%	0.0%			
		Ages	s 75+								
		Policy	Years								
	1	2 - 6	7 - 10	11+							
		New B	usiness								
	(Ope	en Enrollmer	nt, Underwr	itten)							
Commission Rate	12.5%	12.5%	2.75%	0.0%							
	Inte	ernal, Externa	al Replacem	ents							
	(Ope	en Enrollmer	nt, Underwr	itten)							
Commission Rate	11.25%	11.25%	2.75%	0.0%							
	Affi	liate Compar	y Replacem	ents							
	(Ope	en Enrollmer	nt, Underwr	itten)							
Commission Rate	10.125%	10.125%	2.475%	0.0%							
	New Bus	siness, Intern	al, External	& Affiliate							
		Company R	eplacements	;							
		(Guarante	ed Issue)								
Commission Rate	0.25%	0.25%	0.0%	0.0%							

District of	Under Age 65					
Columbia	All	ı	Policy Years	;		
All Plans Except Plans	Policy Years	1 - 6	7 - 10	11+		
High Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)					
Commission Rate	0.0%	23.0%	9.5%	0.0%		
		iate Compan n Enrollmer	, ,			
Commission Rate	0.0%	20.7%	8.55%	0.0%		
	New Business, Internal, External & Affilia Company Replacements (Guaranteed Iss					
Commission Rate	0.0%	11.5%	4.75%	0.0%		

District of	Under Age 65	Age 65+					
Columbia	All	1 Oilcy Tears					
	Policy Years	1 - 6	7 - 10	11+			
Plans High Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)						
Commission Rate	0.0% 27.0% 9.5% 0.0%						
		iate Compan n Enrollmer					
Commission Rate	0.0%	24.3%	8.55%	0.0%			
New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issu							
Commission Rate	0.0%	13.5%	4.75%	0.0%			

Georgia Not paid by a 3rd Party Non-Profit	Į	Under Age 6	5	Ages 65 - 80				
Charitable Organization		Policy Years	3		Policy	Years		
All Plans Except Plans	1	2 - 6	7+	1	2 - 6	7 - 10	11+	
High Deductible F & High Deductible G & Plan N		New Bu	siness (Ope	n Enrollme	nt, Underwr	ritten)		
Commission Rate	2.3%	1.15%	0.0%	23.0%	23.0%	5.5%	0.0%	
	Inter	Internal & External Replacements (Open Enrollment, Underwritten)						
Commission Rate	1.15%	1.15%	0.0%	23.0%	23.0%	5.5%	0.0%	
	Affilia	ate Company	y Replaceme	ents (Open E	Enrollment,	Underwritt	en)	
Commission Rate	1.035%	1.035% 1.035% 0.0% 20.7%				4.95%	0.0%	
	New	Business, Ir	nternal, Exte (Gua		Replaceme	ents		
Commission Rate	2.5%	1.25%	0.0%	2.5%	1.25%	0.0%	0.0%	
	Ages 81+							
	Policy Years							
	1	2 - 6	7 - 10	11+				
	(One	New B n Enrollmer	usiness at Underwr	itten)				
Commission Rate	11.5%	11.5%	2.75%	0.0%				
		rnal & Externen Enrollmer						
Commission Rate	11.5%	11.5%	2.75%	0.0%				
		iate Compar en Enrollmer						
Commission Rate	10.35%	10.35%	2.475%	0.0%				
	New Business, Internal, External & Affiliate Company Replacements							
			eed Issue)					
Commission Rate	2.5%	1.25%	0.0%	0.0%				

Georgia Not paid by a 3rd		Under Age 6	5	Ages 65 - 80					
Party Non-Profit Charitable Organization		Policy Years	5		Policy `	Policy Years			
Plans High Deductible F &	1	2 - 6	7+	1	2 - 6	7 - 10	11+		
High Deductible G & Plan N	New Business (Open Enrollment, Underwritten)								
Commission Rate	2.7%	1.35%	0.0%	27.0%	27.0%	5.5%	0.0%		
	Inter	nal & Externa	al Replacem	ents (Open I	Enrollment,	Underwrit	ten)		
Commission Rate	1.35%	1.35%	0.0%	27.0%	27.0%	5.5%	0.0%		
	Affili	ate Company	y Replaceme	ents (Open E	Enrollment,	Underwritt	en)		
Commission Rate	1.215%	1.215%	0.0%	24.3%	24.3%	4.95%	0.0%		
	New	Business, Ir	nternal, Exte (Gua		Replaceme	nts			
Commission Rate	2.5%	1.25%	0.0%	2.5%	1.25%	0.0%	0.0%		
		Ages 81+							
	Policy Years								
	1	2 - 6	7 - 10	11+					
	New Business (Open Enrollment, Underwritten)								
Commission Rate	13.5%	13.5%	2.75%	0.0%					
Commission rate		rnal & Extern							
		n Enrollmer							
Commission Rate	13.5%	13.5%	2.75%	0.0%					
		liate Compan en Enrollmer	• •						
Commission Rate	12.15%	12.15%	2.475%	0.0%					
		New Business, Internal, External & Affiliate Company Replacements							
Commission Rate	2.5%	1.25%	ed Issue)	0.0%					

Georgia Paid by a 3rd Party Non-Profit		Under Age 6	5	Ages 65 - 80			
Charitable Organization		Policy Years	;		Policy `	Years	
All Plans Except Plans	1	2 - 6	7+	1	2 - 6	7 - 10	11+
High Deductible F & High Deductible G & Plan N		New Bu	siness (Ope	n Enrollmei	nt, Underwr	itten)	•
Commission Rate	0.3625%	0.1813%	0.0%	2.9%	1.45%	0.0%	0.0%
	Inter	nal & Externa	al Replaceme	ents (Open	Enrollment,	Underwrit	ten)
Commission Rate	0.1813%	0.1813%	0.0%	1.45%	1.45%	0.0%	0.0%
	Affili	ate Company	/ Replaceme	ents (Open I	Enrollment,	Underwritt	ten)
Commission Rate	0.1632%	0.1632%	0.0%	1.305%	1.305%	0.0%	0.0%
	New	Business, Ir		rnal & Affiliat ranteed Iss		Replaceme	ents
Commission Rate	0.1813%	0.0906%	0.0%	1.45%	0.725%	0.0%	0.0%
		Ages	81+				
	Policy Years						
	1	2 - 6	7 - 10	11+			
	/0	New Bu					
Commission Rate	1.45%	n Enrollmer 0.725%	0.0%	0.0%			
Commission Nate		rnal & Extern					
		n Enrollmer					
Commission Rate	0.725%	0.725%	0.0%	0.0%			
		iate Compan en Enrollmer					
Commission Rate	0.6525%	0.6525%	0.0%	0.0%			
		Business, In liate Compan (Guarante	y Replacem				
Commission Rate	0.725%	0.3625%	0.0%	0.0%			

Georgia Paid by a 3rd Party Non-Profit		Under Age 6	5	Ages 65 - 80						
Charitable Organization		Policy Years	;		Policy `	Years				
Plans High Deductible F &	1	2 - 6	7+	1	2 - 6	7 - 10	11+			
High Deductible G & Plan N		New Business (Open Enrollment, Underwritten)								
Commission Rate	0.8625%	0.4313%	0.0%	6.9%	5.45%	0.0%	0.0%			
	Inter	nal & Externa	al Replacem	ents (Open	Enrollment,	Underwrit	ten)			
Commission Rate	0.4313%	0.4313%	0.0%	5.45%	5.45%	0.0%	0.0%			
	Affili	ate Company	Enrollment,	Underwritt	ten)					
Commission Rate	0.3882%	0.3882%	0.0%	4.905%	4.905%	0.0%	0.0%			
	New	Business, Ir	,	rnal & Affiliat	, ,	Replaceme	ents			
Commission Rate	0.1813%	0.0906%	0.0%	1.45%	0.725%	0.0%	0.0%			
		Ages	81+							
		Policy Years								
	1	2 - 6	7 - 10	11+						
	,,	New Bu								
Commission Data	3.45%	en Enrollmer 2.725%	0.0%	0.0%						
Commission Rate		rnal & Extern		****						
		en Enrollmer								
Commission Rate	2.725%	2.725%	0.0%	0.0%	1					
		iate Compan en Enrollmer	• •							
Commission Rate	2.4525%	2.4525%	0.0%	0.0%						
	New	Business, In liate Compan (Guarante								
Commission Rate	0.725%	0.3625%	0.0%	0.0%						

lowa	Under Age 65	Ages 65 - 80				
All Plans Except Plans High	All Policy		Policy	Years		
Deductible F & High	Years	1	2 - 6	7 - 10	11+	
Deductible G & Plan N	New E	Business, Inte	ernal & Exter		ments	
Commission Rate	0.0%	23.0%	23.0%	5.5%	0.0%	
			ompany Rep ollment, Un			
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%	
		Affiliate Co	ess, Internal, ompany Rep aranteed Iss	lacements		
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	
		Ages	81+			
		Policy	Years			
	1	2 - 6	7 - 10	11+		
		New Busines External Re In Enrollmer	placements			
Commission Rate	11.5%	11.5%	2.75%	0.0%		
		iate Compan en Enrollmer				
Commission Rate	10.35%	10.35%	2.475%	0.0%		
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)					
Commission Rate	2.5%	1.25%	0.0%	0.0%		

lowa	Under Age 65	Ages 65 - 80				
	All Policy	Policy rears				
Plans High Deductible F &	Years	1	2 - 6	7 - 10	11+	
High Deductible G & Plan N	New E	Business, Inte (Open Enre	ernal & Exter	•	ments	
Commission Rate	0.0%	27.0%	27.0%	5.5%	0.0%	
			ompany Rep ollment, Un			
Commission Rate	0.0%	24.3%	24.3%	4.95%	0.0%	
		Affiliate Co	ess, Internal, ompany Rep aranteed Is:	lacements		
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	
		Ages	81+			
		Policy	Years			
	1	2 - 6	7 - 10	11+		
		New Busines External Re en Enrollmer	placements			
Commission Rate	13.5%	13.5%	2.75%	0.0%		
	Affiliate Company Replacements (Open Enrollment, Underwritten)					
Commission Rate	12.15%	12.15%	2.475%	0.0%		
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)					
Commission Rate	2.5%	1.25%	0.0%	0.0%		

Indiana		Age 65 \ only*	Ages 65+					
	Policy	Years	Policy Years					
All Plans Except Plans High	1 - 8	9+	1 - 8	9+				
Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements (Guaranteed Issue, Open Enrollment, Underwritten)							
Commission Rate	0.5%	0.0%	21.5%	0.0%				
	Affiliate Company Replacements (Guaranteed Issue, Open Enrollment, Underwritten)							
Commission Rate	0.5%	0.0%	19.35%	0.0%				
*All Other Plans are paid 0% commission to under age 65								

Indiana	Under	Age 65	Ages 65+			
	,	Years	Policy Years			
Plans High Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements (Guaranteed Issue, Open Enrollment, Underwritten)					
Commission Rate	0.0%	0.0%	21.5%	0.0%		
	Affiliate Company Replacements (Guaranteed Issue, Open Enrollment, Underwritten)					
Commission Rate	0.0%	0.0%	19.35%	0.0%		

Maryland	Un	der Age 65 - Plan A Only*			Ages 65 - 80				
		Policy	Years			Policy	Years		
All Plans Except Plans High Deductible F & High	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
Deductible G & Plan N		Ν	New Business, Internal & External Replacements (Age-in Open Enrollment, Underwritten)						
Commission Rate	2.5%	1.25%	0.0%	0.0%	23.0%	23.0%	5.5%	0.0%	
	Af	filiate Compa	any Replace	ments (Age-	in Open En	rollment, U	Inderwritte	n)	
Commission Rate	2.25%	1.125%	0.0%	0.0%	20.7%	20.7%	4.95%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements (Annual Open Enrollment, Guaranteed Issue)								
Commission Rate	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	
*All Other Plans are paid 0% of	commission t	o under age	65	•		•			

Commission Rate	Ages 81+					
	Policy Years					
	1	2 - 6	7 - 10	11+		
	New Business, Internal & External Replacements					
	(Age-In (Open Enroll	ment, Unde	rwritten)		
Commission Rate	11.5%	11.5%	2.75%	0.0%		
		iate Compan	•			
	(Age-In	Open Enroll	ment, Unde	rwritten)		
Commission Rate	10.35%	10.35%	2.475%	0.0%		
	New Business, Internal, External & Affiliate Company Replacements (Annual Open Enrollment, Guaranteed Issue)					
Commission Rate	2.5%	1.25%	0.0%	0.0%		

Maryland	ι	Under Age 65 All Plans*			Ages 65 - 80			
		Policy	Years			Policy	Years	
Plans High Deductible F &	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+
High Deductible G & Plan N		New Business, Internal & External Replacements (Age-in Open Enrollment, Underwritten)						
Commission Rate	0.0%	0.0%	0.0%	0.0%	27.0%	27.0%	5.5%	0.0%
	Af	filiate Compa	any Replace	ments (Age-	in Open En	rollment, U	Inderwritte	n)
Commission Rate	0.0%	0.0%	0.0%	0.0%	24.3%	24.3%	4.95%	0.0%
	New Business, Internal, External & Affiliate Company Replacements (Annual Open Enrollment, Guaranteed Issue)							
Commission Rate	0.0%	0.0%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%
*All Other Plans are paid 0% of	commission t	o under age	65		•	•		
•								

		Ages 81+						
	Policy Years							
	1	2 - 6	7 - 10	11+				
	New Business, Internal & External Replacements (Age-In Open Enrollment, Underwritten)							
Commission Rate	13.5%	13.5%	2.75%	0.0%				
		iate Compan Open Enroll i	•					
Commission Rate	12.15%	12.15%	2.475%	0.0%				
	New Business, Internal, External & Affiliate Company Replacements (Annual Open Enrollment, Guaranteed Issue)							
Commission Rate	2.5%	1.25%	0.0%	0.0%				

Montana	All Ages					
Wontana		Policy	Years			
	1	2 - 6	7 - 10	11+		
All Plans Except Plans High Deductible F & High Deductible G & Plan N	New Business, Internal & External Replacements (Guaranteed Issue, Open Enrollment, Underwritten)					
Commission Rate	23.0%	23.0%	5.5%	0.0%		
	Affiliate Company Replacements (Guaranteed Issue, Open Enrollment, Underwritten)					
Commission Rate	20.7%	20.7%	4.95%	0.0%		

Montana	All Ages					
Wiontana		Policy	Years			
	1	2 - 6	7 - 10	11+		
Plans High Deductible F & High Deductible G & Plan N		Business, Ir Replace nteed Issue Underv	ements , Open Enr o			
Commission Rate	23.0%	23.0%	5.5%	0.0%		
	Affiliate Company Replacements (Guaranteed Issue, Open Enrollment, Underwritten)					
Commission Rate	20.7%	20.7%	4.95%	0.0%		

New York	All Ages						
New fork	Policy Years						
	1 - 6	7 - 10	11+	1 - 6	7 - 10	11+	
All Plans Except C, D, and G	Internal &	New Business External Rep Den Enrollm e	lacements		ompany Rep en Enrollme		
Commission Rate	16.0%	7.5%	0.0%	14.4%	6.75%	0.0%	

New York		All Ages					
New York	Policy Years		All D. II. X				
	1	2+	- All Policy Years				
Plan G		usiness nrollment)	Internal & External Replaceme nts (Open Enrollmen t)	Affiliate Company Replacements (Open Enrollment)			
Commission Rate	7.5%	5.25%	5.25%	4.725%			

New York	All Ages							
New TOTK	Policy	Years	All D. F.					
	1	2+		All Policy	/ Years			
Plans C, D				Internal Replaceme nts (Open Enrollmen t)	Affiliate Company Replacements (Open Enrollment)			
Commission Rate	7.5%	5.25%	5.25%	2.625%	4.725%			

North Dakota	Under Age 65		Ages 6	65 - 80		Ages 81+				
All Plans Except Plans High	All		Policy	Years			Policy	Years		
Deductible F & High	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
Deductible G & Plan N	N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)								
Commission Rate	0.0%	23.0%	23.0%	5.5%	0.0%	11.5%	11.5%	2.75%	0.0%	
		Affilia	te Company	Replacemen	nts (Open E	nrollment,	Underwritt	ten)		
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%	10.35%	10.35%	2.475%	0.0%	
		New Business, Internal, External & Affiliate Company Replacements								
		(Guaranteed Issue)								
Commission Rate	0.0%	1.6%	1.6%	0.0%	0.0%	1.6%	1.6%	0.0%	0.0%	

North Dakota	Under Age 65		Ages 6	65 - 80		Ages 81+				
	All		Policy	Years			Policy	Years		
Plans High Deductible F & High Deductible G & Plan N	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
	N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)								
Commission Rate	0.0%	27.0%	27.0%	5.5%	0.0%	13.5%	13.5%	2.75%	0.0%	
		Affiliat	te Company	Replacemer	nts (Open E	nrollment,	Underwritt	ten)		
Commission Rate	0.0%	24.3%	24.3%	4.95%	0.0%	12.15%	12.15%	2.475%	0.0%	
		New Business, Internal, External & Affiliate Company Replacements								
		(Guaranteed Issue)								
Commission Rate	0.0%	1.6%	1.6%	0.0%	0.0%	1.6%	1.6%	0.0%	0.0%	

Oklahoma			Age 65 . Only*			Ages 6	65 - 80		
		Policy	Years			Policy	Years		
All Plans Except Plans High Deductible F & High	1	1 2-6 7-10 11+ 1 2-6 7-10							
Deductible G & Plan N	New Busin	ess, Internal	& External F	Replacement	ts (Age-In C	pen Enroll	ment, Und	erwritten)	
Commission Rate	2.5%	2.5% 1.25% 0.0% 0.0% 23.0% 23.0% 5.5%							
	Af	filiate Compa	any Replace	ments (Age-	In Open En	rollment, U	Inderwritte	en)	
Commission Rate	2.25%	1.125%	0.0%	0.0%	20.7%	20.7%	4.95%	0.0%	
			ess, Internal Birthday Op						
Commission Rate	2.5%	1.25%	1.25% 0.0% 0.0% 2.5% 1.25% 0.0% 0.0%						
		Ages	81+						
		Policy	Years						
	1	2 - 6	7 - 10	11+					
			usiness,						
		rnal & Extern Open Enroll							
Commission Rate	11.5%	11.5%	2.75%	0.0%					
		iate Compar							
		Open Enrol		-					
Commission Rate	10.35%	10.35%	2.475%	0.0%					
	New Business, Internal, External & Affiliate								
	Company Replacements								
	(Birthday Open Enrollment, Guaranteed Issue)								
Commission Rate	2.5%	1.25%	0.0%	0.0%					
*All Other Plans are paid 0% of	commission t	o under age	65						

Oklahoma		Under	Age 65		Ages 65 - 80					
		Policy	Years			Policy	Years			
Plans High Deductible F &	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+		
High Deductible G & Plan N	New Busin	New Business, Internal & External Replacements (Age-In Open Enrollment, Underwritte								
Commission Rate	0.0%	0.0%	0.0%	0.0%	23.0%	23.0%	5.5%	0.0%		
	Af	filiate Compa	any Replace	ments (Age-	In Open En	rollment, U	Inderwritte	en)		
Commission Rate	0.0%	0.0%	0.0%	0.0%	20.7%	20.7%	4.95%	0.0%		
		New Business, Internal, External & Affiliate Company Replacements (Birthday Open Enrollment, Guaranteed Issue)								
Commission Rate	0.0%	0.0%	0.0%	0.0%						
			81+							
			Years							
		2 - 6 New Burnal & Extern Open Enroll								
Commission Rate	11.5%	11.5%	2.75%	0.0%						
		Affiliate Company Replacements (Age- in Open Enrollment, Underwritten)								
Commission Rate	10.35%	10.35%	2.475%	0.0%						
	New Business, Internal, External & Affiliate Company Replacements (Birthday Open Enrollment, Guaranteed Issue)									
		ISS	ue)							

South Carolina	Under Age 65	Ages 65 - 80									
All Plans Except Plans High	All Policy		Policy	Years							
Deductible F & High	Years	1	2 - 6	7 - 10	11+						
Deductible G & Plan N	New Business, Internal & External Replacements										
	(Guarant	eed Issue, (Open Enroll	ment, Unde	rwritten)						
Commission Rate	0.0% 23.0% 23.0% 5.5%										
		Affiliate Co	ompany Rep	lacements							
	(Guarant	eed Issue, (Open Enroll	ment, Unde	rwritten)						
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%						
	Ages 81+										
	1	2 - 6	7 - 10	11+							
		New Busines External Re	ss, Internal 8	·							
	(Guara	nteed Issue Under	, Open Enro written)	ollment,							
Commission Rate	11.5%	11.5%	2.75%	0.0%							
	Affil	iate Compan	y Replacem	ents							
	(Guara	nteed Issue	, Open Enro	ollment,							
	Underwritten)										
Commission Rate	10.35%	10.35%	2.475%	0.0%							

South Carolina	Under Age 65		Ages 6	35 - 80					
Plana High Doductible E 8	All Policy		Policy	Years					
Plans High Deductible F & High Deductible G & Plan N	Years	1	2 - 6	7 - 10	11+				
riigii Deductible G & Flairiv		Business, Inte		•					
Commission Rate	0.0%	· · · · · · · · · · · · · · · · · · ·							
	Affiliate Company Replacements (Guaranteed Issue, Open Enrollment, Underwritten) 0.0% 24.3% 24.3% 4.95% 0.0%								
Commission Rate	0.0%	0.0%							
	Ages 81+								
	1	2 - 6	7 - 10	11+					
			placements						
	(Guaranteed Issue, Open Enrollment, Underwritten)								
Commission Rate	13.5%	13.5%	2.75%	0.0%					
	Affil	iate Compan	y Replacem	ents					
	(Guaranteed Issue, Open Enrollment, Underwritten)								
Commission Rate	12.15%	12.15%	2.475%	0.0%					

South Dakota		Under	Age 65			Ages (65 - 80		
All Plans Except Plans High		Policy	Years			Policy	Years		
Deductible F & High	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
Deductible G & Plan N	New B	New Business, Internal & External Replacements (Open Enrollment, Underwrit							
Commission Rate	2.5%	1.25%	0.0%	0.0%	23.0%	23.0%	5.5%	0.0%	
		Affiliate Company Replacements (Open Enrollment, Underwritten)							
Commission Rate	2.25%	1.125%	0.0%	0.0%	20.7%	20.7%	4.95%	0.0%	
		New Busin	ess, Interna	l, External & (Guarante	Affiliate Con	npany Repl	acements		
Commission Rate	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	
	Ages 81+						•		
		Policy	Years	1					
	1	2 - 6	7 - 10	11+					
		New Busines External Re	placements						
Commission Rate	11.5%	11.5%	2.75%	0.0%	-				
		Affiliate Company Replacements (Open Enrollment, Underwritten)							
Commission Rate	10.35%	10.35%	2.475%	0.0%					
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)								
Commission Rate	2.5%	1.25%	0.0%	0.0%	1				

South Dakota		Under A		Ages 6	65 - 80					
		Policy	Years		Policy Years					
Plans High Deductible F & High Deductible G & Plan N	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+		
	New B	New Business, Internal & External Replacements (Open Enrollment, Underwritten)								
Commission Rate	2.5%							0.0%		
		Affiliate Co	mpany Repl	acements (C	pen Enrolli	ment, Unde	erwritten)			
Commission Rate	2.25%									
		New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)								
Commission Rate	2.5%	2.5% 1.25% 0.0% 0.0% 2.5% 1.25% 0.0% 0.0%								
		Ages 81+								
		Policy	Years							
	1	2 - 6	7 - 10	11+						
		New Busines	,	k						
	(One	External Re n Enrollmer		itten)						
Commission Rate	13.5%	13.5%	2.75%	0.0%						
		iate Compan en Enrollmer								
Commission Rate	12.15%	12.15%	2.475%	0.0%						
	New Business, Internal, External &									
	Affi	liate Compan		ents						
Commission Rate	2.5%	1.25%	0.0%	0.0%						
Commission Nate	2.370	1.2370	0.070	0.0%	J					

Texas		Under Age 65 Plan A Only*				Ages 65 - 80			
All Plans Except Plans High		Policy	Years			Policy	Years		
Deductible F & High	1	2 - 7	8 - 10	1	2 - 7	8 - 10	11+		
Deductible G & Plan N	New B	usiness, Inte	rnal & Exter	nal Replacei	ments (Ope	n Enrollme	nt, Underw	ritten)	
Commission Rate	2.25%	1.25%	0.0%	0.0%	23.0%	23.0%	5.5%	0.0%	
		Affiliate Co	mpany Repl	acements (C	Dpen Enroll	ment, Unde	erwritten)		
Commission Rate	2.025%	1.125%	0.0%	0.0%	20.7%	20.7%	4.95%	0.0%	
		New Busin	ess, Interna	l, External &		npany Repl	acements		
0	0.050/	4.0=0/	0.00/	(Guarante	· · · · · ·	4.050/		0.00/	
Commission Rate	2.25%	1.25%	0.0%	0.0%	2.25%	1.25%	0.0%	0.0%	
		Ages	81+						
		Policy	Years						
	1	2 - 7	8 - 10	11+					
		New Burnal & Externer Enrollmer	al Replacem						
Commission Rate	11.5%	11.5%	2.75%	0.0%					
		iate Compan n Enrollmer							
Commission Rate	10.35%	10.35%	2.475%	0.0%					
	New Bus	iness, Intern	al, External	& Affiliate					
		Company Re	eplacements	;					
	(Guaranteed Issue)								
Commission Rate	2.25%	1.25%	0.0%	0.0%					
*All Other Plans are paid 0%	commission t	o under age	65						

Texas	Under Age 65					Ages 6	35 - 80	
Plana High Dodustible E 8		Policy	Years		Policy Years			
Plans High Deductible F & High Deductible G & Plan N	1	2 - 7	8 - 10	11+	1	2 - 7	8 - 10	11+
g Doddoniolo o di i lait	New B	usiness, Inte	rnal & Exter	nal Replacer	ments (Ope	n Enrollmei	nt, Underw	ritten)
Commission Rate	0.0%	0.0%	0.0%	0.0%	26.75%	26.75%	5.5%	0.0%
		Affiliate Co	mpany Repl	acements (C	pen Enroll	ment, Unde	erwritten)	
Commission Rate	0.0%						4.95%	0.0%
		New Busin	ess, Internal	, External & (Guarantee		npany Repla	acements	
Commission Rate	0.0%	0.0%	0.0%	0.0%	2.25%	1.25%	0.0%	0.0%
		Ages	81+					
		Policy	Years					
	1	2 - 7	8 - 10	11+				
		New Bu	ısiness,					
		rnal & Extern	•					
	(Оре	n Enrollmer	nt, Underwr	itten)				
Commission Rate	13.375%	13.375%	2.75%	0.0%				
	Affil	iate Compan	y Replacem	ents				
	(Ope	(Open Enrollment, Underwritten)						
Commission Rate	12.0375%	12.0375% 12.0375% 2.475% 0.0%						
	New Bus	iness, Intern	al, External a	& Affiliate				
	Company Replacements							
		(Guarante	ed Issue)					
Commission Rate	2.25%	1.25%	0.0%	0.0%				

Vermont	ı	Under Age 6	5	Age 65+					
vermont		Policy Years		Policy Years					
	1 - 6 7 - 10 11+ 1 - 6 7 - 10 1								
Plans A, B, C	New Busin	ess, Internal	& External F	Replacement	s (Open En	rollment)			
Commission Rate	8.0%	3.75%	0.0%	16.0%	7.5%	0.0%			
	Affiliate Company Replacements (Open Enrollment)								
Commission Rate	7.2%	3.375%	0.0%	14.4%	6.75%	0.0%			

Vermont		usiness nrollment)	External Replaceme nts (Open Enrollmen t)	Internal Replaceme nts (Open Enrollmen t)	Affiliate Company Replacements (Open Enrollment)		
	Policy	Years	All Policy				
Diama D. E. C.	1	2+	Years				
Plans D, F, G			Under A	Age 65			
Commission Rate	3.75%	2.625%	2.625%	1.3125%	2.3625%		
	Age 65+						
Commission Rate	7.5%	5.25%	5.25%	2.625%	4.725%		

Vermont		Under Age 6	5	Age 65+				
vermont		Policy Years	1	Policy Years				
Plans High Deductible F &	1 - 6	7 - 10	11+	1 - 6	7 - 10	11+		
High Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment)							
Commission Rate	10.0%	3.75%	0.0%	20.0%	7.5%	0.0%		
	Affiliate Company Replacements (Open Enrollment)							
Commission Rate	9.0%	3.375%	0.0%	18.0%	6.75%	0.0%		

Virginia,	Under Age 65		Ages 81+							
Wyoming	All Policy Years						Policy	Years		
All Plans Except Plans	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
High Deductible F & High Deductible G & Plan N	N	ew Business	, Internal & I	External Rep	lacements (nts (Open Enrollment, Underwritten)				
Commission Rate	0.0%	23.0%	23.0%	5.5%	0.0%	11.5%	11.5%	2.75%	0.0%	
		Affiliate Company Replacements (Open Enrollment, Underwritten)								
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%	10.35%	10.35%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)							e)		
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

Virginia,	Under Age 65		Ages 81+							
Wyoming	All		Policy	Years	Policy Years					
Plans High Deductible F &	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
High Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	0.0% 27.0% 27.0% 5.5% 0.0%				13.5%	13.5%	2.75%	0.0%	
		Affiliate Company Replacements (Open Enrollment, Underwritten)								
Commission Rate	0.0%	24.3%	24.3%	4.95%	0.0%	12.15%	12.15%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements (Guaranteed Issue)							e)		
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

West Virginia	Under Age 65		Ages 81+							
All Diana Freent Diana Link	All	1 Olloy 1 cars					Policy	Years		
All Plans Except Plans High Deductible F & High	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
Deductible G & Plan N	New Business, Internal & External Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	23.0%	23.0%	5.5%	0.0%	11.5%	11.5%	2.75%	0.0%	
	Affiliate Company Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	20.7%	20.7%	4.95%	0.0%	10.35%	10.35%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements									
	(Guaranteed Issue)									
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

West Virginia	Under Age 65		Ages 81+							
	All		Policy	Years		Policy Years				
Plans High Deductible F & High Deductible G & Plan N	Policy Years	1	2 - 6	7 - 10	11+	1	2 - 6	7 - 10	11+	
	New Business, Internal & External Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	27.0%	27.0%	5.5%	0.0%	13.5%	13.5%	2.75%	0.0%	
	Affiliate Company Replacements (Open Enrollment, Underwritten)									
Commission Rate	0.0%	24.3%	24.3%	4.95%	0.0%	12.15%	12.15%	2.475%	0.0%	
	New Business, Internal, External & Affiliate Company Replacements									
	(Guaranteed Issue)									
Commission Rate	0.0%	2.5%	1.25%	0.0%	0.0%	2.5%	1.25%	0.0%	0.0%	

B. COMMISSION RULES

- 1. The commission rate is the rate that is in effect on the application sign date of the issued policy.
- 2. The age used to determine the commission rate is the age at the application sign date, except for insured's ages 65 and under, where the age at the policy effective date will be used. For insured's within one month of their 65th birthday, age 65 will be used to determine the commission rate.
- 3. Commission is calculated on the lesser of initial premium or paid premium, less the Part B deductible offset on applicable plans. Medicare Part B deductible premium is not commissionable except in the state of Indiana.
- 4. Commission is not calculated on premium increases.
- 5. Unearned commission within any policy year will be charged back on any premium refunded to the policyowner.
- 6. Commission will not be charged back for a policy terminated due to death of the insured.
- 7. Commission for the Product is vested and may be credited to you after the termination date if (a) the policy remains in force, (b) the premiums for the policy are credited to Company, and (c) you are the writing agent and you remain the producer of record.
- 8. For the state of Georgia:
 - a) for the premiums paid by a third party, who is an immediate family member of a person lawfully exercising an in-force power of attorney or legal guardianship, commission will be calculated using the commission rates in the commission table titled "Georgia Not Paid by 3rd Party Non-Profit Charitable Organization."
 - b) once premiums are paid by a third party, who is a non-profit charitable organization, commission will be calculated for the life of the policy using the commission rates in the commission table titled "Georgia Paid by 3rd Party Non-Profit Charitable Organization." Premium payments form third party non-profit charitable organizations are only acceptable if the organization is the named requestor of an advisory opinion issued by the United States Department of Health and Human Services (HHS) Office of Inspector General under the requirements of 42 C.F.R. Part 1008.
- 9. Internal Company Replacements: Company will calculate commission when a new Mutual of Omaha Insurance Company Medicare Supplement policy replaces an existing Mutual of Omaha Insurance Company Medicare Supplement policy, or an existing Mutual of Omaha Insurance Company Medicare Select policy, or an existing Mutual of Omaha Insurance Company Medicare Supplement Trust policy or certificate, and the producer of record does not change or the producers on the prior policy and the replaced policy are both assigned a special agent contract with the same Special Agent's designee. Company will calculate the commission on the new internal replacement policy based upon the policy year of the policy currently being replaced.

- 10. Internal Company Replacement of a Policy previously issued as an Affiliate Company Replacement Policy: Company will calculate commission using the applicable "Affiliate Replacement" commission rate based upon the policy year of the policy currently being replaced.
- 11. Affiliate Company Replacements: Company will calculate commission when a new Medicare Supplement policy issued by Mutual of Omaha Insurance Company ("Mutual of Omaha") replaces an existing Medicare Supplement policy or Medicare Select policy issued by an affiliate company of Mutual of Omaha (each, an "Affiliate Company"), and the producer of record does not change or the producers on the prior policy and the replaced policy are both assigned a special agent contract with the same Special Agent's designee. Company will calculate the commission on the new Mutual of Omaha replacement policy starting over at policy year 1.
- 12. For Internal Company and Affiliate Company replacements, commission will not be calculated or paid when the original producer of record changes.
- 13. Commission will not be calculated on replacements from the Agency or Direct to Consumer distributions to the Brokerage distribution.
- 14. Company may, from time to time, issue schedules with respect to the Product which (a) amend, replace or terminate this Schedule, or (b) identify whether the Product is eligible for bonuses.

C. GENERAL RULES AND DEFINITIONS

- 1. **Product Included.** The provisions and conditions of this Schedule shall apply only to the Product specifically identified in this Schedule as permitted by law.
- 2. **Non-assignment.** You may not assign or pledge as collateral any commission payable under this Schedule. Any attempt to assign commission under this Schedule shall be void.
- 3. **Administrative Rules.** Company's administrative rules, practices and procedures may be revised, modified or supplemented by Company from time to time.
- 4. **Laws & Regulations.** Commission on the Product set forth above may be adjusted as required by any applicable laws or regulations. In no event will Company be obligated to pay any compensation in excess of any applicable state compensation limitations.
- 5. **Not Confidential Information.** Commission payments payable, paid or provided to you pursuant to this Schedule are not confidential and may be required to be disclosed to customers and/or potential customers. You shall comply with all applicable federal, state and local laws and regulations, including without limitation, those laws requiring disclosure of compensation.

This Schedule is in addition to any other schedules currently in force or that may come into force in the future, but supersedes any prior schedules related to commission on the Product. This Schedule shall remain in effect until changed or terminated by Company.

MUTUAL OF OMAHA INSURANCE COMPANY

Andrew J. Powers, Sr. Project Director

Date first approved by an Authorized Representative: September 1, 2023