



**Gerber Life
Insurance**

Compensation Schedule Level 4

| PRODUCT | YEAR 1 | RENEWALS: YEAR 2 | RENEWALS: YEAR 3 | RENEWALS: YEAR 4 | RENEWALS: YEAR 5 |
|--|--------|---------------------|---------------------|---------------------|---------------------|
| Simplified Senior Life Insurance and Whole Life Insurance | 74% | 8% | 6% | 4% | 4% |
| Grow-Up® Plan | | | | | |
| Face Amount ≤ \$24,999 | 45% | 0% | 0% | 0% | 0% |
| Face Amount ≥ \$25,000 | 55% | 0% | 0% | 0% | 0% |
| “Single Advanced Premium Payment” Grow-Up® Plan** | | | | | |
| Face Amount ≤ \$24,999 | 45% | 4%* | 4%* | 4%* | 4%* |
| Face Amount ≥ \$25,000 | 55% | 4%* | 4%* | 4%* | 4%* |
| Guaranteed Life Insurance | 60% | 4%* | 4%* | 4%* | 4%* |
| Gerber Life Insurance College Plan | | | | | |
| Pay to Maturity 10-15 Years | 10% | 0% | 0% | 0% | 0% |
| Pay to Maturity 16-20 Years | 18% | 0% | 0% | 0% | 0% |
| Accident Protection*** | | | | | |
| Face Amount ≤ \$249,999 | 50% | 0% | 0% | 0% | 0% |
| Face Amount ≥ \$250,000 | 60% | 0% | 0% | 0% | 0% |

Compensation equals percent shown minus downline commissions paid.

*Renewals paid only to Writing Agent of record. If you are not the Writing Agent of record, you will not receive renewals.

**First year and renewal commissions are based on first year annualized premium only.

*** Face Amount split for state of Florida is ≤ \$99,999, ≥ \$100,000

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