

EARN THE NO.1 DESIGNATION

in the Long-Term Care Industry

CLTC Master Class

The CLTC Master Class provides a virtual (via eCLTC) or live comprehensive classroom-based training experience designed to prepare students for the CLTC designation exam. The Master Class helps advisors acquire a powerful set of planning skills to confidently create appropriate funding solutions for clients.

WHAT YOUR TEAM WILL LEARN:

- The consequences of providing and paying for care
- How to convey those consequences in a way that compels clients to take action
- Why LTCi is the essential tool that protects, not the individual needing care, but those he or she loves
- How to craft affordable coverage
- Understand what it takes to create authentic connections for the essential conversation with your clients
- Anticipate various planning scenarios

*For licensed insurance agents and financial advisors only
- not for use by general public.*

YOUR EXCLUSIVE COUPON CODE

CONCOURSE23

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right before payment

*Regular Price : \$1280.00

CLTC GRADUATE SURVEY RESULTS:



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NORTH AMERICAN

INSURANCE SERVICES*

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