



**Addendum to Producer Agreement for Short Term Medical Plans, PivotCare Limited Benefit Plans, PivotCare Economy Limited Benefit Plans, and Latitude Plans**

This Addendum to the Producer Agreement identifies (1) the product that the Producer is authorized to solicit and procure applications; and (2) the commission schedule applicable to such product. Pivot Health, LLC and Producer each agrees that this Compensation Schedule is subject to all of the terms and conditions of the Producer Agreement and shall be made part of and attached thereto.

<b>Short Term Medical Plans: Economy, Choice, Deluxe and Core</b>	
All States *	20%
*Except DE/IA/ND/NE/NH/MN/MS/VA	
MS	19%
IA/ND/NE	16%
DE/NH/VA	15%
MN	12%

<b>PivotCare Limited Medical Benefit Plans</b>			
<b>PivotCare Elite -</b>	First Year - 30%	Second Year - 8%	Third Plus Renewal Years – 5%
<b>PivotCare Economy All States -</b>	First Year - 27%	Second Year - 8%	Third Plus Renewal Years - 3%
<b>PivotCare Economy TN/OH -</b>	First Year - 17%	Second Year - 2%	Third Plus Renewal Years - 2%
<b>PivotCare Economy NM -</b>	First Year - 12%	Second Year - 3%	Third Plus Renewal Years - 3%

<b>Latitude</b>	
First Year - 48%	Renewal Years - 5%

<b>The Bridge to Medicare Plan = Short Term Medical Insurance and Limited Benefit Health Insurance</b>	
<b>The Bridge to Medicare Plan (Coverage A, Short Term Medical Certificate) All States*</b>	20%
<b>The Bridge to Medicare Plan (Coverage B, Limited Benefit Health Insurance Certificate)</b>	
First Year - 27%	Second Year - 8% Third Plus Renewal Years - 3%

<b>Renaissance Dental</b>
12%

Commission is based on collected premium, less applicable fees except to the extent any of the forgoing are required by the state.

The maximum commission percentage payable hereunder, will be adjusted as required by applicable state law. Commission percentages shown in this Compensation Schedule shall be reduced by any commission(s)/fee(s) paid to Producer and/or any Sub-producer.

Producer shall not be entitled to any compensation for services of any kind rendered to or for Company by Producer, agents or employees of Producer except as enumerated in this Compensation Schedule.